

## Energy & Business Development Engineer Award-Winning Entrepreneur



**FULL NAME**  
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**NATIONALITY**  
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**DATE OF BIRTH**  
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I'm award winning entrepreneur, energy engineer and design thinker with more than 5 years' solid experience in entrepreneurship, project management and research and development, Built strong international network through different participation in national and international initiatives

### EDUCATION



**B.Sc., Industrial Engineering,**  
University of Jordan,  
2006-2012  
Amman - Jordan

### WORKING SKILLS

Business Development	● ● ● ● ●
Solar PV System	● ● ● ● ●
Auditing	● ● ● ● ●
Project Management	● ● ● ● ●
Tendering	● ● ● ● ●
Proposals	● ● ● ● ●
Training & Coaching	● ● ● ● ●
Energy Saving Equipment	● ● ● ● ●
Lighting System	● ● ● ● ●
Procurement	● ● ● ● ●

### EXPERIENCE



**Energy & Business Development Engineer.**  
Consolidated Energy & Economic Engineering Co.  
Amman - Jordan  
Jun,2012 - Present

**Intern, Quality Assurance and Research & Development,**  
Sana Pharmaceutical Research CO.  
2011

### VOLUNTEERISM



# AIA S. ABUL-HAJ

## PARTICIPATIONS

\*Service provider at Transfer of Environmentally Sound Technology (TEST)II Program (FEB,2016 Until Apr, 2017) With European Union & United Nations Industrial Development Organisations (UNIDO) 8 Countries participate in this program and for Jordan focuses on food sector the local partner is the Royal Scientific Society (RSS) with the Amman Chamber of Industry.

\*Workshops & Training in :

1.TEST Approach & Methodology

2.Cleaner Production Assessment (CPA)

3.Material flow cost accounting (MFCA)

4.Environmental Management System (EMS)

5.Energy Management System (EnMS)

\*Arab Innovation Network Team, Annual Conference(AINAC) Head Planner, 2017 , AIN Student Societies Coordinator,2016 & Organizer for Qomra Exhibition,2015.

\*Speaker at "Works Fields in Industrial Engineers Workshop about "Industrial Engineering Energy Management" Jordanian Engineering Association (JEA),Jordan - Aug, 2016

\*Organizer & Trainer at Global Entrepreneurship Week Sudan, 2016

\*Organizer at Startup Weekend Khartoum & Startup Juniors , Sudan - Nov,2015

\*Speaker at First Scientific day with ELECTROMix initiative at Jordanian Engineering Association (JEA),Jordan Oct,2015

\*Organizer , Co founder & M.C for "Loading" Creative Non for profit Public Event , with IKB Academy,Jordan - Apr,2014

\*Lecturer for Effective Communication Workshop in Omaria School, Jordan - 2014

## COMPUTER SKILLS



# AIA S.ABUL-HAJ

## TRAININGS

- Project Management Professional /Integrated Methodologies for Development, May-2016
- LED lighting design & programming / Ecolight, Mar - 2016
- Power Factor correction & Harmonics Filters Design / ARMES Group, Jan,2016
- Energy saving using Variable Speed Drive and high efficiency motors/ABB group,Oct - 2015
- Introduction to Solar Systems / Edraak Org , Aug - 2015
- Proposal Writing & Marketing Strategy /Energy Sector Capacity Building (ESCP),Aug - 2015
- Logistics & Supply Chain Management /Optimal Academy, May - 2103
- Telemetry & Remote Management - 2 / ISA Group, Feb - 2014
- Telemetry & Remote Management - 1 / ISA Group, Apr - 2014
- Business Model Canvas Center for Entrepreneurial Learning / University of Cambridge – Judge Business School, Dec - 2013
- SPSS/ Jordanian Engineering Association, Jan- 2013
- Excel Advanced /Jordanian Engineering Association, Jan - 2013
- Personal Strategic Planning/ Jordanian Engineering Association, Dec - 2012
- Renewable Energy Level 1 / Taqetna Co., Jul, 2012 skills/ March - 2012
- Supervisors Skills /Talentology Co., Oct, 2011
- Training of Trainee / Oct - 2011
- Effective Communication Skills /Jul - 2011
- PRIMAVERA /Jun - 2010
- ISO & Quality Management System /May - 2009
- Creative Thinking /Aug - 2006
- Success Skills /Apr - 2006

## AWARDS



Conference All day Startup @  
Startup Istanbul.  
Istanbul,2016

Certified Participant at Nasser  
Bin Hamad International Youth  
Creativity Award.  
Bahrain-2016

Semifinalist at Hadafi Award  
My project: DMAIC Application for  
Better quality Education  
Lebanon-2013

The most Passionate supervisor at  
Ikb Entrepreneurship Award -  
Jordan - 2013

First Place at graduation projects  
competition \ Jordanian Engineering  
Association  
Jordan- 2013

## LANGUAGES



Excellent



V.good



Basic

## CONFERENCES



Light ME , Dubai,2016

Unipower Seminar , Thailand,2016

Global Entrepreneurship Week.  
Sudan,2015,2016

1st International Conference on  
Industrial, Systems and Manufacturing  
Engineering, Jordan,2015

International Investment Forum for  
Renewable, Jordan,2014

Arab Innovation Network Annual  
ConferenceUAE,Jordan,2013,2014,2015and  
d 2016

Energy Efficiency in Jordan,2014

1st Annual HR Managers Meeting  
Conference, Jordan 2014.

THANK YOU FOR LOOKING